

FRIULCHEM: NEW AGREEMENT WITH TWO IMPORTANT JAPANESE COMPANIES FOR THE IMPORT AND DISTRIBUTION OF COMPLEMENTARY FEEDS FROM THE SUPPLEO LINE DEVELOPED BY FRIULCHEM WITH PROPRIETARY AND PATENTED FC-CUBES® TECHNOLOGY

The partnership includes the supply of complementary feeds from the Suppleo line for the wellbeing of joints and the maintenance of mobility, and for the optimal modulation of the immune system in pets

Milan, 06 July 2023 - **Friulchem S.p.A.** (AIM: FCM) is an innovative SME and one of the main Italian operators active internationally in R&D as a Contract Development and Manufacturing Organization (CDMO). On behalf of third parties, it manufactures semi-finished and finished products containing active pharmaceutical ingredients and feed supplements. Specialising in drug delivery for the veterinary industry, Friulchem is delighted to **announce that it has entered into a collaboration agreement with two major companies in the pharmaceutical industry for the exclusive supply in Japan of complementary feeds from the Suppleo line developed by Friulchem with its proprietary FC-Cubes® technology.**

Specifically, the agreement provides for the Japanese companies to handle the marketing and distribution in their country of complementary feeds of the Suppleo line (chewable tablets with high palatability) for the wellbeing of joints and the maintenance of mobility, and for optimal modulation of the immune system in pets, exclusively manufactured by Friulchem in its Italian production plant.

Friulchem has always prioritised the development of new projects and specialist goods in order to extend its portfolio and collaborate with other enterprises. This, combined with market demand related to the difficulty of administering drugs orally to pets, led to the development of the Suppleo line with FC-Cubes® technology. Innovation and the high quality standard of the Suppleo line have enabled Friulchem to access a highly regulated market by signing the agreement with these two important Japanese companies.

Friulchem CEO Disma Giovanni Mazzola commented: *"The newly signed contract confirms the growing prioritising on the solutions and products offered by Friulchem and its role as a reliable partner in an international market. The agreement is in fact part of the company's strategic development process, which has also recently seen a new collaboration with a New Zealand veterinary company for the commercialisation of Suppleo complementary feeds with proprietary FC-Cubes® technology. The Japanese market is exceedingly complicated, both in terms of approval timeframes and the permits required to form large partnerships. Nonetheless, considering the increase in the number of pets in that country, it is obviously of commercial importance. We cannot but be proud of this collaboration, and we are certain that we will continue to invest in R&D and the development of our know-how in order to improve and solidify our global position".*

The press release is available on the website <https://friulchem.com/it/media-relations/>

Friulchem (AIM:FCM), active for over 20 years in this industry, is now one of Italy's leading CDMOs (Contract Development Manufacturing Organizations) operating internationally in the healthcare sector through third-party research, development and manufacturing services for semi-finished and finished products, including both active pharmaceutical ingredients and food supplements, with particular specialisation in veterinary drug delivery systems, which, along with the development of dossiers for generic medicines for human use, represents Friulchem's field of excellence. Friulchem is an innovative SME and B2B company with an appreciable customer focus. It has solid Italian roots thanks to its production plant in Vivaro (Pordenone) and its administrative headquarters in Milan. The Company is strongly R&D-oriented and has established relationships with leading multinationals in the pharmaceutical industry.

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